

Message Text

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PAGE 01 KUALA 05995 200826Z
ACTION COME-00

INFO OCT-01 EA-10 ISO-00 EB-08 OPIC-03 AID-05 XMB-02
DOE-15 SOE-02 STR-07 /053 W
-----000362 200948Z /14
R 200615Z JUN 78
FM AMEMBASSY KUALA LUMPUR
TO SECSTATE WASHDC 5570

LIMITED OFFICIAL USE KUALA LUMPUR 5995

E.O.11652: N/A
TAGS: BENC, BEXP, ENRG, MY
SUBJECT: MAJOR PROJECTS: PETROLEUM REFINERY AND ASEAN FERTILIZER
PLANT

REF: STATE 150757

1. THE AMMONIA BASED UREA PLANT TO BE BUILT BY PETRONAS AS MALAYSIA'S ASEAN INDUSTRIAL PROJECT HAS RECEIVED FINAL APPROVAL FROM THE ASEAN ECONOMIC MINISTERS. PETRONAS INVITED SELECTED FIRMS TO PRE-QUALIFY AS CONSULTANTS TO THE PROJECT BY INDIVIDUAL LETTER AND DID NOT ENTERTAIN FIRMS NOT ON THEIR ORIGINAL LIST. AMERICAN FIRMS WERE VERY WELL REPRESENTED ON THE LIST WITH FIRMS SUCH AS FLUEOR, BECHTEL, JAMES ENGINEERING, RALPH M. PARSONS AND MANY OTHERS BEING INVITED TO PREQUALIFY. AS THIS PROJECT WILL BE AN ASEAN PROJECT WE FEEL THAT THE JAPANESE, HOWEVER, WILL HAVE THE INSIDE TRACK DUE TO THE GOJ'S COMMITMENT TO PROVIDE FINANCING TO THE FIVE ASEAN INDUSTRIAL PROJECTS. FYI: ALL ASEAN INDUSTRIAL PROJECTS HAVE BEEN THE SUBJECT OF EXHAUSTIVE REPORTING OVER THE PAST YEAR. PLEASE ADVISE IF ANY FURTHER DETAIL IS REQUIRED BY MEPD AND WE WILL BE HAPPY TO PROVIDE IT.

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2. PETRONAS HANDLED THE PROPOSED REFINERY PROJECT WHICH IS FURTHER AWAY IN TIMING, IN THE SAME MANNER THEY HANDLED THE UREA PLANT BY INVITING CONTRACTORS TO PREQUALIFY FOR THE WORK. THIS PROJECT, WHICH MOST OF THE SAME FIRMS HAVE BEEN INVITED TO PREQUALIFY FOR, WILL BE MORE OPEN TO US FIRMS AS THERE IS AT PRESENT NO GOJ COMMITMENT FOR FINANCING. NO FURTHER FIRMS WILL BE PERMITTED

TO QUALIFY AS POTENTIAL CONSULTANTS ON EITHER OF THESE
PROJECTS.
ROSENTHAL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, FERTILIZERS, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 20 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
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ISecure: 1
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Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8b54c785-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Subject: MAJOR PROJECTS: PETROLEUM REFINERY AND ASEAN FERTILIZER PLANT
TAGS: BENC, BEXP, ENRG, MY
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